



Benefits Realisation - Total Cost of Ownership

1 Day Workshop



Training dates:

» 25 October 2018

This course aims to equip participants with the principles and methods of benefits realisation. It explores tips, tools and techniques that procurement practitioners can use in modelling cost including their application and measurement of the models. And how to communicate cash releasing and non-cash releasing benefits from the sourcing process.

Who should attend

The course will benefit practitioners working in procurement, contract management and commercial management who wish to develop capability in translating the potential benefits achieved through the sourcing process into harvestable benefits.

To register

Visit the State Procurement Board Shop to register your place:

<https://service.sa.gov.au/dfp-spb>

(this link must be accessed via Google Chrome)

Targeted Procurement Training Program 2018

Building Skills for Procurement

Learning Outcomes

On completion of this course participants will be able to:

- » identify and categorise potential benefits (and dis-benefits) and link potential benefits to organisational goals and priorities
- » design benefit realisation plans and create managerial processes to translate potential benefits into tangible outcomes
- » design governance process to assign responsibility for benefit realisation and track progress and identify problems quickly
- » develop a total cost model and identify the components that are part of the organisation's direct and indirect total cost
- » develop a range of initiatives to reduce total cost and select the most appropriate approach to reducing total cost, and then measuring the impact.