

**NISSAN**  
**X NETBALL**  
**AUSTRALIA**  
**EQUIPMENT PACKS**



# NISSAN NETBALL EQUIPMENT PACKS

With Netball Australia's number one female participation sport, attracting over 1 million participants at a grassroots level, Nissan has an exciting opportunity to engage with the game's significant local netball community via the Netball Australia partnership.

To assist with engaging and forging relationships with local Clubs and Associations, Nissan has developed three unique netball Equipment Packs, containing different Nissan branded netball items.

The purpose of the Equipment Packs is to provide Dealers with an easily accessible tool that will be a welcome and much-needed boost to any Netball Club or Association. The gifting of a Pack will not only visibly promote Nissan's support of netball in your local community but also assist with the development of established contacts with local netball organisations.

The following document outlines information on each Equipment Pack, details on how to order, options to order additional items, and recommendations to assist in distributing to your local netball Club or Association.



# NISSAN NETBALL EQUIPMENT PACK DETAILS



There are three Nissan Netball Equipment Pack options, escalating in value. Average lead time for delivery is **10-12 weeks** for all items except netballs, which will have a **16 week** delivery time (unless an air freight surcharge is paid). Air freight has been built into the cost of all items except netballs, which will incur a surcharge of **\$3.50 per ball**.

Each pack is outlined on this page. Please note, the items and cost for each pack are fixed and non-negotiable. However, the option to place an order for a quantity of individual items is available.

A \$10 **local** freight charge will apply for orders that **do not** include post pads (Equipment Pack 1 & 2, and individual item orders)

A \$20 **local** freight charge will apply for orders that **do** include post pads (Equipment Pack 3, and individual post pad orders)

## 1

### Netball Pack One

22 x Custom Drink Bottles  
4 x Custom Sublimated Bib Set  
2 x Deluxe Pump Needles (2 pack)  
5 x Fingergrasp Whistle  
1 x Mesh Ball Bag  
60 x 6cm Cones  
1 x Cone Holder  
1 x Hand Pump

**TOTAL COST:**  
**\$500.50 +GST**

## 2

### Netball Pack Two

20 x Custom Drink Bottles  
4 x Custom Sublimated Bib Set  
12 x Custom Nissan Branded Eclipse Netball  
1 x Deluxe Pump Needles (2 pack)  
5 x Fingergrasp Whistle  
1 x Mesh Ball Bag  
40 x 6cm Cones  
1 x Cone Holder  
1 x Electric Compressor  
1 x Hand Pump

**TOTAL COST:**  
**\$1000.50 +GST**

## 3

### Netball Pack Three

30 x Custom Drink Bottles  
4 x Custom Sublimated Bib Set  
4 x Custom Post Pads  
18 x Custom Nissan Branded Eclipse Netball  
1 x Deluxe Pump Needles (2 pack)  
6 x Fingergrasp Whistle  
2 x Mesh Ball Bag  
60 x 6cm Cones  
1 x Cone Holder  
1 x Electric Compressor  
1 x Hand Pump

**TOTAL COST:**  
**\$2000.50 +GST**

## INDIVIDUAL ITEMS

Item	Cost
Custom Branded Nissan Netball	\$26.25 +GST
Custom Drink Bottles: NOTE: This item has a minimum order quantity of 100	\$6.00 +GST
Custom Sublimated Bib Set NOTE: Please select red on white OR white on red	\$70.00 +GST
Custom Post Pads Set	\$360.00 +GST
Mesh Ball Bag	\$6.50 +GST
6cm Cones	\$0.75 +GST
Hand Pump	\$3.50 +GST

# THE ORDER PROCESS



## Step 1

Complete the order form available online at [www.nissan.com.au/netballorder](http://www.nissan.com.au/netballorder)



## Step 2

A Nissan representative will be in contact providing confirmation of your order costs and quantities



## Step 3

You will then be required to raise a PO (purchase order) for the confirmed cost **OR** provide credit card details for payment to be processed\*



## Step 4

An invoice or receipt for the items, inclusive of GST and freight costs, will be emailed to you



## Step 5

Confirmation of final order and designated tracking number for delivery will be emailed to you

## DISTRIBUTION OF EQUIPMENT PACKS

The majority of local netball groups are not for profit organisations run by volunteers, so any support that can be offered will be gratefully received. In saying this, it is worth getting in touch with your local netball Club or Association before placing an order to touch base, understand if there are any specific needs and ensure delivery details are correct.

### Step One

Understand the netball group you are speaking to - is it a Club or Association? The majority of netball groups are online, so be sure to visit the relevant website. Netball Australia operates a website dedicated to identifying local netball Associations and Clubs. Visit <http://mynetball.com.au/>

### Step Two

Make sure you have the correct contact details. It is usually best to ask for the President or Treasurer, they will be in the best position to speak on behalf of the Club or Association.

### Step Three

Before reaching out to the netball contact, have in mind a budget you are willing to spend on the packs.

### Step Four

Contact the Club or Association and get an understanding of what their needs are from an equipment perspective. You could offer the pack as a prize for the winning team/s of a competition, the pack could be used for a raffle, or simply distributed to selected members or groups of the Club or Association.

### Step Five

Once you have confirmed the type and number of packs you will be purchasing, follow the above order process to arrange the delivery of your Nissan Netball Equipment Pack/s.

### Step Six

Ensure you maintain the relationship built with your Club or Association contact and consider other opportunities available to engage with your local grassroots netball community including; a local Club or Association partnership, host an event or fundraiser, special offer for Clubs or Associations, or support on social media.

### Assistance

If you require any assistance or have any questions in relation to the Nissan Netball Equipment Packs please contact the Nissan Sponsorship Team.

\* Credit Card Payments incur a 1.5% surcharge.  
AMEX is not accepted.

# NISSAN **X**NETBALL AUSTRALIA

