



# Distributor Price List Australia

Effective November 1, 2014



GRACE COSMETICS • GRACE DESIGNER JEWELLERY • GRACE ALOE ORGANICS • PRO-MA OPTIMUM HEALTH • PRO-MA PERFORMANCE PRODUCTS • PRO-MA HOME PRODUCTS

Product Code	Description	Volume / Weight	Marketing Plan Points	BV	Discount Member	Sales Associate		Sales Manager		Sales Executive		Director		Customer Retail Includes GST	GST Included In Price
						15PTS QFY	LESS 15PTS	15PTS QFY	LESS 15PTS	15PTS QFY	LESS 15PTS	15PTS QFY	LESS 15PTS		
<b>GRACE COSMETICS - Order Column A Distributor Product Order Form</b>															
<b>SKIN CARE</b>															
10002	Aloe Deep Cleanser Jar	100g	3	24.50	30.55	27.60	28.80	25.80	27.05	24.60	27.05	23.35	27.05	42.50	3.85
10027	Aloe Deep Cleanser Tube	100ml	3	24.50	30.55	27.60	28.80	25.80	27.05	24.60	27.05	23.35	27.05	42.50	3.85
10043	Aloe Foaming Cleanser	100ml	3	22.00	27.65	24.95	26.05	23.40	24.50	22.30	24.50	21.20	24.50	38.50	3.50
10068	Aloe pH Freshener	100ml	2	20.50	26.20	23.70	24.70	22.20	23.20	21.15	23.20	20.15	23.20	36.50	3.30
10084	95% Aloe Hydrating Gel	100ml	3	24.50	30.55	27.60	28.80	25.80	27.05	24.60	27.05	23.35	27.05	42.50	3.85
10101	Aloe Moisture Cream	60ml	3	24.50	30.55	27.60	28.80	25.80	27.05	24.60	27.05	23.35	27.05	42.50	3.85
10126	Aloe Moist Dew	100ml	3	21.50	26.95	24.30	25.40	22.75	23.85	21.70	23.85	20.60	23.85	37.50	3.40
10167	Aloe Night Nurture Cream	50g	3	26.00	32.00	28.85	30.15	27.00	28.30	25.70	28.30	24.40	28.30	44.50	4.05
10183	Aloe Eye Cream	20ml	3	21.50	26.95	24.30	25.40	22.75	23.85	21.70	23.85	20.60	23.85	37.50	3.40
10282	Aloe Eye Gel	20ml	3	21.50	26.95	24.30	25.40	22.75	23.85	21.70	23.85	20.60	23.85	37.50	3.40
40569	Aloe Stimulating Scrub Tube	100ml	3	23.00	29.10	26.25	27.40	24.60	25.75	23.45	25.75	22.30	25.75	40.50	3.70
10308	Tea Tree Facial Cleanser with Aloe	200ml	3	24.50	28.30	25.30	26.50	23.50	24.75	22.30	24.75	21.05	24.75	40.00	3.65
10266	Aloe Face Lift Kit		8	63.00	80.05	72.30	75.45	67.75	70.90	64.60	70.90	61.45	70.90	111.50	10.15
10209	Firming Face Lift Powder	55g	3	23.00	29.10	26.25	27.40	24.60	25.75	23.45	25.75	22.30	25.75	40.50	3.70
10225	Aloe Face Lift Activator	100ml	2	18.00	23.30	21.10	22.00	19.75	20.65	18.85	20.65	17.95	20.65	32.50	2.95
10241	Vital Skin Oils	30ml	3	22.00	27.65	24.95	26.05	23.40	24.50	22.30	24.50	21.20	24.50	38.50	3.50
<b>INFINITI ANTI-AGEING</b>															
10522	Infiniti Beauty Fluids	28ml	5	42.50	50.95	45.75	47.90	42.70	44.85	40.60	44.85	38.45	44.85	70.50	6.40
10547	Infiniti Decolletage Cream with AHAs	80ml	4	36.50	44.35	39.90	41.75	37.30	39.10	35.45	39.10	33.65	39.10	61.50	5.60
10580	New Gen Infiniti Tinted Nourishing Cream	40ml	3	24.50	28.30	25.30	26.50	23.50	24.75	22.30	24.75	21.05	24.75	40.00	3.65
10588	Infiniti Facial Scrub with AHAs	60ml	4	30.00	37.10	33.40	34.90	31.25	32.75	29.75	32.75	28.25	32.75	51.50	4.70
10596	Infiniti - C Moisturizer	50g	4	32.00	39.30	35.40	37.00	33.05	34.65	31.45	34.65	29.85	34.65	54.50	4.95
<b>PLATINUM ANTI-AGEING</b>															
10700	Platinum Wrinkle Solution With Marine Collagen	50ml	6	50.00	57.40	51.30	53.80	47.75	50.25	45.25	50.25	42.75	50.25	80.00	7.25
10701	Platinum Anti-Wrinkle Moisturiser	50ml	5	40.50	47.50	42.55	44.60	39.65	41.65	37.60	41.65	35.60	41.65	65.00	5.90
10702	Platinum Firming Rejuvenation Mask	100ml	6	47.00	54.75	49.05	51.40	45.70	48.05	43.35	48.05	41.00	48.05	75.00	6.80
10703	Platinum Reverse Wrinkle Serum	30ml	5	40.50	47.50	42.55	44.60	39.65	41.65	37.60	41.65	35.60	41.65	65.00	5.90
10718	Platinum Intense Vita - Firm with AHAs	30ml	5	43.00	49.40	44.15	46.30	41.10	43.25	38.95	43.25	36.80	43.25	69.00	6.25
<b>GRACE ORGANIC</b>															
10629	Purifying Cleanser	100ml	3	27.00	32.20	28.90	30.25	26.95	28.30	25.60	28.30	24.25	28.30	44.00	4.00
10672	Balance and Refine	100ml	3	24.00	28.55	25.65	26.85	23.90	25.10	22.70	25.10	21.50	25.10	39.00	3.55
10605	Replenishing Moisturiser	60ml	3	26.00	30.75	27.60	28.90	25.75	27.05	24.45	27.05	23.15	27.05	42.00	3.80
10648	Revitalizing Hand & Body Lotion	100ml	3	24.00	28.90	26.00	27.20	24.25	25.45	23.05	25.45	21.85	25.45	39.50	3.60
10613	Night Renewal Cream	60ml	3	27.50	32.90	29.55	30.95	27.55	28.95	26.20	28.95	24.80	28.95	45.00	4.10
10651	Pure Aloe Gel with Manuka Honey	100ml	2	19.00	22.75	20.45	21.40	19.10	20.05	18.15	20.05	17.20	20.05	31.00	2.80
10634	Wrinkle Decrease for Eyes and Lips	20ml	3	21.50	25.65	23.05	24.10	21.50	22.55	20.40	22.55	19.35	22.55	35.00	3.20
10667	Facial Exfoliant	60ml	3	24.00	28.55	25.65	26.85	23.90	25.10	22.70	25.10	21.50	25.10	39.00	3.55

NB Distributor prices exclude GST. Customer Retail Prices Include GST

Product Code	Description	Volume / Weight	Marketing Plan Points	BV	Discount Member	Sales Associate		Sales Manager		Sales Executive		Director		Customer Retail Includes GST	GST Included In Price
						15PTS QFY	LESS 15PTS	15PTS QFY	LESS 15PTS	15PTS QFY	LESS 15PTS	15PTS QFY	LESS 15PTS		
<b>GRACE COSMETICS - Order Column A Distributor Product Order Form</b>															
<b>ALOE OIL FREE FOUNDATION</b>															
12007	Aloe Oil Free Foundation Rose 1	30ml	3	24.00	27.55	24.65	25.85	22.90	24.10	21.70	24.10	20.50	24.10	39.00	3.55
12023	Aloe Oil Free Foundation Gold 1	30ml	3	24.00	27.55	24.65	25.85	22.90	24.10	21.70	24.10	20.50	24.10	39.00	3.55
12048	Aloe Oil Free Foundation Rose 2	30ml	3	24.00	27.55	24.65	25.85	22.90	24.10	21.70	24.10	20.50	24.10	39.00	3.55
12064	Aloe Oil Free Foundation Gold 2	30ml	3	24.00	27.55	24.65	25.85	22.90	24.10	21.70	24.10	20.50	24.10	39.00	3.55
12089	Aloe Oil Free Foundation Rose 3	30ml	3	24.00	27.55	24.65	25.85	22.90	24.10	21.70	24.10	20.50	24.10	39.00	3.55
12106	Aloe Oil Free Foundation Gold 3	30ml	3	24.00	27.55	24.65	25.85	22.90	24.10	21.70	24.10	20.50	24.10	39.00	3.55
12122	Aloe Oil Free Foundation Neutral	30ml	3	24.00	27.55	24.65	25.85	22.90	24.10	21.70	24.10	20.50	24.10	39.00	3.55
12147	Aloe & Jojoba Foundation Exotic 1	30ml	3	24.00	27.55	24.65	25.85	22.90	24.10	21.70	24.10	20.50	24.10	39.00	3.55
12163	Aloe & Jojoba Foundation Exotic 2	30ml	3	24.00	27.55	24.65	25.85	22.90	24.10	21.70	24.10	20.50	24.10	39.00	3.55
12188	Aloe & Jojoba Foundation Exotic 3	30ml	3	24.00	27.55	24.65	25.85	22.90	24.10	21.70	24.10	20.50	24.10	39.00	3.55
12195	Aloe Oil Free Foundation Rose Gold	30ml	3	24.00	27.55	24.65	25.85	22.90	24.10	21.70	24.10	20.50	24.10	39.00	3.55
<b>CONCEALER</b>															
12205	Concealer	15ml	2	13.00	15.20	13.60	14.25	12.65	13.30	12.00	13.30	11.35	13.30	22.00	2.00
<b>BODY CARE</b>															
42029	Aloe Hand & Body Lotion Tube	100ml	2	15.00	17.40	15.55	16.30	14.50	15.25	13.75	15.25	13.00	15.25	25.00	2.25
42045	Aloe Hand & Body Lotion Bottle	200ml	3	21.50	24.65	22.05	23.10	20.50	21.55	19.40	21.55	18.35	21.55	35.00	3.20
42061	Aloe Body Wash Tube	200ml	2	16.00	18.85	16.85	17.65	15.70	16.50	14.90	16.50	14.10	16.50	27.00	2.45
42086	Aloe Deodorant Roll On	75ml	1	11.00	13.00	11.65	12.20	10.85	11.40	10.30	11.40	9.75	11.40	19.00	1.75
42301	Aloe Body Bar	100g	1	5.50	6.50	5.80	6.10	5.40	5.65	5.10	5.65	4.85	5.65	10.00	0.90
42425	Lavender Body Bar	100g	1	5.50	6.50	5.80	6.10	5.40	5.65	5.10	5.65	4.85	5.65	10.00	0.90
42538	Aloe Body Powder With Lavender	75g	2	15.00	17.40	15.55	16.30	14.50	15.25	13.75	15.25	13.00	15.25	25.00	2.25
<b>HAIR CARE</b>															
46005	Aloe Conditioner For Normal to Oily Hair	150ml	2	13.50	15.90	14.25	14.95	13.25	13.95	12.60	13.95	11.90	13.95	23.00	2.10
46021	Aloe Shampoo For Normal to Oily Hair	150ml	2	13.50	15.90	14.25	14.95	13.25	13.95	12.60	13.95	11.90	13.95	23.00	2.10
46046	Aloe Shampoo	475ml	1	9.00	10.80	9.70	10.15	9.00	9.45	8.55	9.45	8.10	9.45	15.95	1.45
46062	Aloe Conditioner	475ml	1	9.00	10.80	9.70	10.15	9.00	9.45	8.55	9.45	8.10	9.45	15.95	1.45
46203	Aloe Shampoo For Dry & Damaged Hair	150ml	2	13.50	15.90	14.25	14.95	13.25	13.95	12.60	13.95	11.90	13.95	23.00	2.10
46228	Aloe Conditioner For Dry & Damaged Hair	150ml	2	13.50	15.90	14.25	14.95	13.25	13.95	12.60	13.95	11.90	13.95	23.00	2.10
<b>THERAPEUTIC / SPECIALISED</b>															
42128	Aloe Medicated Skin Cream	100ml	2	17.00	19.55	17.50	18.35	16.25	17.10	15.40	17.10	14.55	17.10	28.00	2.55
42144	Aloe-Aid Soothing Spray	125ml	2	19.00	21.75	19.45	20.40	18.10	19.05	17.15	19.05	16.20	19.05	31.00	2.80
42508	Aloe Massage Lotion	100ml	2	17.50	20.30	18.15	19.00	16.85	17.75	16.00	17.75	15.10	17.75	29.00	2.65
<b>SUN CARE</b>															
44041	Aloe Screenout Lotion SPF 25	100ml	2	15.00	17.40	15.55	16.30	14.50	15.25	13.75	15.25	13.00	15.25	25.00	
44058	Aloe Sunblock SPF 30+	100ml	2	15.00	17.40	15.55	16.30	14.50	15.25	13.75	15.25	13.00	15.25	25.00	

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<b>GRACE COSMETICS - Order Column A Distributor Product Order Form</b>															
<b>MEN'S COLLECTION</b>															
40503	Aloe Shaving Lotion	125ml	2	18.00	21.00	18.80	19.70	17.50	18.40	16.60	18.40	15.70	18.40	30.00	2.75
40528	97% Aloe Skin Toner	100ml	2	17.00	19.55	17.50	18.35	16.25	17.10	15.40	17.10	14.55	17.10	28.00	2.55
40544	Aloe Moisture for Men	100ml	2	18.00	21.00	18.80	19.70	17.50	18.40	16.60	18.40	15.70	18.40	30.00	2.75
<b>TRANSLUCENT POWDER</b>															
14044	Translucent Powder Neutral	30g	2	11.50	18.85	17.10	17.65	15.90	16.50	15.35	16.50	14.75	16.50	27.00	2.45
14069	Translucent Powder Exotic	30g	2	11.50	18.85	17.10	17.65	15.90	16.50	15.35	16.50	14.75	16.50	27.00	2.45
<b>PRESSED POWDER</b>															
15025	Cream Beige Pressed Powder - Complete		2	9.50	15.20	13.80	14.25	12.85	13.30	12.35	13.30	11.90	13.30	22.00	2.00
15041	Soft Cream Pressed Powder - Complete		2	9.50	15.20	13.80	14.25	12.85	13.30	12.35	13.30	11.90	13.30	22.00	2.00
15057	Exotic Pressed Powder - Complete		2	9.50	15.20	13.80	14.25	12.85	13.30	12.35	13.30	11.90	13.30	22.00	2.00
<b>SINGLE BLUSHER</b>															
18268	Dusk		2	10.50	17.40	15.80	16.30	14.70	15.25	14.20	15.25	13.65	15.25	25.00	2.25
18284	Peach		2	10.50	17.40	15.80	16.30	14.70	15.25	14.20	15.25	13.65	15.25	25.00	2.25
18301	Terracotta		2	10.50	17.40	15.80	16.30	14.70	15.25	14.20	15.25	13.65	15.25	25.00	2.25
<b>SINGLE EYESHADOW</b>															
25023	Dusty Mauve		2	9.50	15.20	13.80	14.25	12.85	13.30	12.35	13.30	11.90	13.30	22.00	2.00
25034	Grape		2	9.50	15.20	13.80	14.25	12.85	13.30	12.35	13.30	11.90	13.30	22.00	2.00
25042	Highlighter Small		2	9.50	15.20	13.80	14.25	12.85	13.30	12.35	13.30	11.90	13.30	22.00	2.00
25055	Lavender		2	9.50	15.20	13.80	14.25	12.85	13.30	12.35	13.30	11.90	13.30	22.00	2.00
25067	Lilac		2	9.50	15.20	13.80	14.25	12.85	13.30	12.35	13.30	11.90	13.30	22.00	2.00
25078	Linen		2	9.50	15.20	13.80	14.25	12.85	13.30	12.35	13.30	11.90	13.30	22.00	2.00
25089	Metal Brown		2	9.50	15.20	13.80	14.25	12.85	13.30	12.35	13.30	11.90	13.30	22.00	2.00
25125	Rose Brown		2	9.50	15.20	13.80	14.25	12.85	13.30	12.35	13.30	11.90	13.30	22.00	2.00
25137	Sea Coral		2	9.50	15.20	13.80	14.25	12.85	13.30	12.35	13.30	11.90	13.30	22.00	2.00
25164	Pure Pearl		2	9.50	15.20	13.80	14.25	12.85	13.30	12.35	13.30	11.90	13.30	22.00	2.00
25171	Ocean Blue		2	9.50	15.20	13.80	14.25	12.85	13.30	12.35	13.30	11.90	13.30	22.00	2.00
25183	Vibrant Violet		2	9.50	15.20	13.80	14.25	12.85	13.30	12.35	13.30	11.90	13.30	22.00	2.00
25190	Emerald		2	9.50	15.20	13.80	14.25	12.85	13.30	12.35	13.30	11.90	13.30	22.00	2.00
25206	Golden Bronze		2	9.50	15.20	13.80	14.25	12.85	13.30	12.35	13.30	11.90	13.30	22.00	2.00
<b>EYELINER PENCIL</b>															
26001	Auto Grey		1	6.00	10.10	9.20	9.50	8.55	8.85	8.25	8.85	7.95	8.85	15.00	1.35
26026	Auto Black		1	6.00	10.10	9.20	9.50	8.55	8.85	8.25	8.85	7.95	8.85	15.00	1.35
26141	White		1	6.00	10.10	9.20	9.50	8.55	8.85	8.25	8.85	7.95	8.85	15.00	1.35
27008	Brown (Lip + Eye Liner)		1	6.00	10.10	9.20	9.50	8.55	8.85	8.25	8.85	7.95	8.85	15.00	1.35

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<b>GRACE COSMETICS - Order Column A Distributor Product Order Form</b>															
<b>EYEBROW PENCIL</b>															
28006	Grey		1	6.00	10.10	9.20	9.50	8.55	8.85	8.25	8.85	7.95	8.85	15.00	1.35
28047	Blonde		1	6.00	10.10	9.20	9.50	8.55	8.85	8.25	8.85	7.95	8.85	15.00	1.35
<b>LIPLINER PENCIL</b>															
26208	Neutral (Auto)		1	6.00	10.10	9.20	9.50	8.55	8.85	8.25	8.85	7.95	8.85	15.00	1.35
27008	Brown (Auto Lip + Eye Liner)		1	6.00	10.10	9.20	9.50	8.55	8.85	8.25	8.85	7.95	8.85	15.00	1.35
27024	Burgundy (Auto)		1	6.00	10.10	9.20	9.50	8.55	8.85	8.25	8.85	7.95	8.85	15.00	1.35
30022	Brick (Auto)		1	6.00	10.10	9.20	9.50	8.55	8.85	8.25	8.85	7.95	8.85	15.00	1.35
<b>MASCARA</b>															
32209	Mascara Black		1	7.50	12.30	11.15	11.50	10.35	10.75	10.00	10.75	9.60	10.75	18.00	1.65
<b>COLOURED LIP GLOSS</b>															
34820	Clear		1	7.00	11.55	10.50	10.85	9.75	10.10	9.40	10.10	9.05	10.10	17.00	1.55
34822	Frosted Taupe		1	7.00	11.55	10.50	10.85	9.75	10.10	9.40	10.10	9.05	10.10	17.00	1.55
<b>FASHION LIPSTICK</b>															
34865	Rose of Sharon		1	7.00	11.55	10.50	10.85	9.75	10.10	9.40	10.10	9.05	10.10	17.00	1.55
35046	Blush Pink		1	7.00	11.55	10.50	10.85	9.75	10.10	9.40	10.10	9.05	10.10	17.00	1.55
35087	Iced Grape		1	7.00	11.55	10.50	10.85	9.75	10.10	9.40	10.10	9.05	10.10	17.00	1.55
35104	Wild Berry		1	7.00	11.55	10.50	10.85	9.75	10.10	9.40	10.10	9.05	10.10	17.00	1.55
35129	Rosewood		1	7.00	11.55	10.50	10.85	9.75	10.10	9.40	10.10	9.05	10.10	17.00	1.55
35327	Boysenberry		1	7.00	11.55	10.50	10.85	9.75	10.10	9.40	10.10	9.05	10.10	17.00	1.55
35343	Frosted Taupe		1	7.00	11.55	10.50	10.85	9.75	10.10	9.40	10.10	9.05	10.10	17.00	1.55
35383	Amethyst		1	7.00	11.55	10.50	10.85	9.75	10.10	9.40	10.10	9.05	10.10	17.00	1.55
35408	Frosted Rose		1	7.00	11.55	10.50	10.85	9.75	10.10	9.40	10.10	9.05	10.10	17.00	1.55
35449	Scarlet		1	7.00	11.55	10.50	10.85	9.75	10.10	9.40	10.10	9.05	10.10	17.00	1.55
35455	Caramel		1	7.00	11.55	10.50	10.85	9.75	10.10	9.40	10.10	9.05	10.10	17.00	1.55
35488	Russett		1	7.00	11.55	10.50	10.85	9.75	10.10	9.40	10.10	9.05	10.10	17.00	1.55
<b>FRAGRANCE &amp; COLOGNE</b>															
38268	Bella Fragrance	50mL	6	47.00	53.75	48.05	50.40	44.70	47.05	42.35	47.05	40.00	47.05	75.00	6.80
38273	Harmony Fragrance	50mL	6	47.00	53.75	48.05	50.40	44.70	47.05	42.35	47.05	40.00	47.05	75.00	6.80
38274	Hope Fragrance	50mL	6	47.00	53.75	48.05	50.40	44.70	47.05	42.35	47.05	40.00	47.05	75.00	6.80
38295	Magnifique Fragrance	50mL	6	47.00	53.75	48.05	50.40	44.70	47.05	42.35	47.05	40.00	47.05	75.00	6.80
38285	Grace by Grace	50mL	6	47.00	53.75	48.05	50.40	44.70	47.05	42.35	47.05	40.00	47.05	75.00	6.80
38305	Labri Fragrance	50mL	6	47.00	53.75	48.05	50.40	44.70	47.05	42.35	47.05	40.00	47.05	75.00	6.80
38701	Excellence Cologne	100mL	5	43.50	50.10	44.80	47.00	41.70	43.85	39.50	43.85	37.35	43.85	70.00	6.35
38726	Classic Cologne	100mL	5	43.50	50.10	44.80	47.00	41.70	43.85	39.50	43.85	37.35	43.85	70.00	6.35
38750	Valentine Cologne	100mL	5	43.50	50.10	44.80	47.00	41.70	43.85	39.50	43.85	37.35	43.85	70.00	6.35

Product Code	Description	Volume / Weight	Marketing Plan Points	BV	Discount Member	Sales Associate		Sales Manager		Sales Executive		Director		Customer Retail Includes GST	GST Included In Price
						15PTS QFY	LESS 15PTS	15PTS QFY	LESS 15PTS	15PTS QFY	LESS 15PTS	15PTS QFY	LESS 15PTS		
<b>PRO-MA OPTIMUM HEALTH - Order Column A Distributor Product Order Form</b>															
<b>ALOE JUICE</b>															
48071	Inner Leaf Aloe 1L	1L	3	20.50	25.45	22.85	23.85	21.25	22.25	20.20	22.25	19.20	22.25	35.00	3.20
48072	Inner Leaf Aloe 1L (6 Bottles)	6 x 1L	18	123.00	152.70	137.10	-	127.50	-	121.20	-	115.20	-	210.00	19.10
48073	Inner Leaf Aloe 2L Original	2L	4	37.50	46.55	41.80	43.65	38.85	40.75	37.00	40.75	35.10	40.75	64.00	5.80
48074	Inner Leaf Aloe 2L Original (4 Bottles)	4 x 2L	16	150.00	186.20	167.20	-	155.40	-	148.00	-	140.40	-	256.00	23.25
48075	Inner Leaf Aloe 2L Lemon Lime	2L	5	39.00	48.35	43.40	45.35	40.35	42.30	38.40	42.30	36.45	42.30	66.50	6.05
48076	Inner Leaf Aloe 2L Lemon Lime (4 Bottles)	4 x 2L	20	156.00	193.40	173.60	-	161.40	-	153.60	-	145.80	-	266.00	24.20
<b>PRO-MA OPTIMUM HEALTH - Order Column A Distributor Product Order Form</b>															
<b>SUPPLEMENTS</b>															
48224	Vitamin C 1000	60 tablets	2	17.50	21.00	18.90	19.75	17.65	18.50	16.75	18.50	15.90	18.50	28.60	2.60
48827	Immune System Defence	90 caps	6	36.50	43.10	38.65	40.50	36.05	37.85	34.20	37.85	32.40	37.85	59.00	5.35
48720	Premium Antioxidant with Glucosamine	30 caps	7	55.50	64.60	57.85	60.65	53.90	56.65	51.10	56.65	48.35	56.65	88.55	8.05
48725	Daily Essentials	60 caps	3	21.50	26.30	23.70	24.75	22.15	23.20	21.05	23.20	20.00	23.20	35.75	3.25
48772	Joint Eze Plus	90 caps	4	30.00	35.80	32.15	33.65	29.95	31.45	28.45	31.45	26.95	31.45	48.95	4.45
48778	Cal Mag Super Absorb Advanced Formula	60 tablets	3	22.00	26.70	24.05	25.15	22.45	23.55	21.35	23.55	20.25	23.55	36.30	3.30
48785	Sharp Mind Advanced Formula	60 caps	3	26.00	31.00	27.85	29.15	25.95	27.25	24.65	27.25	23.35	27.25	42.35	3.85
48790	Cold & Flu Relief Advanced Formula	60 tablets	3	29.00	34.60	31.05	32.50	28.95	30.40	27.50	30.40	26.05	30.40	47.30	4.30
48793	OptiW8 Meal Replacement with Psyllium - Vanilla	1 kg	8	54.00	76.40	68.95	71.65	64.15	66.85	61.45	66.85	58.75	66.85	105.05	9.55
48805	OptiW8 Cleanse & Revive Organic Herbal Tea Blend (pack of 2)	2 x 25	2	4.00	11.70	11.05	11.25	10.60	10.80	10.40	10.80	10.00	10.80	14.85	1.35
48826	Yerba Lift Energy & De-Stress	90 caps	4	33.50	41.40	38.15	39.80	35.55	37.25	33.90	37.25	32.20	37.25	58.00	5.25
48645	Water Purifier Town Application	1 Unit	16	97.50	146.25	146.25	-	146.25	-	146.25	-	146.25	-	214.50	19.50
48653	Water Purifier Tank Application	1 Unit	16	97.50	146.25	146.25	-	146.25	-	146.25	-	146.25	-	214.50	19.50
48661	Water Purifier Cartridge Town	1	6	34.50	52.15	52.15	52.15	52.15	52.15	52.15	52.15	52.15	52.15	76.45	6.95
48686	Water Purifier Cartridge Tank	1	6	34.50	52.15	52.15	52.15	52.15	52.15	52.15	52.15	52.15	52.15	76.45	6.95
<b>PRO-MA HOME PRODUCTS - Order Column A Distributor Product Order Form (Refer to Page 10 for full list of Accessories)</b>															
<b>PRO-MA HOME PRODUCTS</b>															
96087	Citrus Cleaning Concentrate	1L	6	9.00	22.55	21.20	21.20	19.90	19.90	18.55	18.55	17.25	17.25	29.15	2.65
96195	Dishwashing Liquid	1L	3	5.00	12.75	12.00	12.00	11.25	11.25	10.50	10.50	9.75	9.75	16.50	1.50
97053	Phosphate Free Concentrated Laundry Powder	2 kg	6	9.50	24.25	22.80	22.80	21.40	21.40	19.95	19.95	18.55	18.55	31.35	2.85
97094	Automatic Dishwasher Powder	1 kg	4	5.50	14.05	13.20	13.20	12.40	12.40	11.55	11.55	10.75	10.75	18.15	1.65
97111	Fabric Softener & Brightener	1L	3	4.50	11.05	10.40	10.40	9.75	9.75	9.10	9.10	8.45	8.45	14.30	1.30
97152	Crema Cleanser	1L	3	4.50	11.05	10.40	10.40	9.75	9.75	9.10	9.10	8.45	8.45	14.30	1.30
97177	Rinse Aid	1L	3	5.00	12.75	12.00	12.00	11.25	11.25	10.50	10.50	9.75	9.75	16.50	1.50
97219	Liquid Laundry Detergent	1L	4	6.00	14.90	14.00	14.00	13.15	13.15	12.25	12.25	11.40	11.40	19.25	1.75
97235	Fabric & Carpet Cleaner	1L	3	4.00	10.20	9.60	9.60	9.00	9.00	8.40	8.40	7.80	7.80	13.20	1.20

Product Code	Description	Volume / Weight	Marketing Plan Points	BV	Discount Member	Sales Associate		Sales Manager		Sales Executive		Director		Customer Retail Includes GST	GST Included In Price
						15PTS QFY	LESS 15PTS	15PTS QFY	LESS 15PTS	15PTS QFY	LESS 15PTS	15PTS QFY	LESS 15PTS		
<b>PRO-MA SYSTEMS PERFORMANCE PRODUCTS - Order Column B Distributor Product Order Form (Refer to Page 10 for full list of Accessories)</b>															
<b>SINGLE BOTTLES</b>															
50001	PT5 Plus Petrol Treatment	500mL	1	10.00	15.40	13.95	14.45	13.00	13.50	12.50	13.50	12.00	13.50	22.30	2.05
50042	DT5 Plus Diesel Treatment	1L	1	16.00	25.20	22.85	23.65	21.25	22.05	20.45	22.05	19.65	22.05	35.75	3.25
50083	MBL 8 Oil Additive	250mL	1	12.50	19.35	17.55	18.15	16.30	16.95	15.70	16.95	15.05	16.95	27.70	2.50
50109	MBL 3 Spray (Spray Head Sold Separately)	250mL	1	10.00	15.40	13.95	14.45	13.00	13.50	12.50	13.50	12.00	13.50	22.30	2.05
50166	Maxi Shine Car Wash & Wax	375mL	1	6.00	9.25	8.35	8.65	7.80	8.10	7.50	8.10	7.20	8.10	13.80	1.25
50230	Maxi Sheen Surface Protectant	375mL	1	11.00	17.00	15.40	15.95	14.35	14.90	13.80	14.90	13.25	14.90	24.50	2.25
50281	Maxi Dri-Kleen	300mL	1	10.00	15.85	14.35	14.85	13.35	13.85	12.85	13.85	12.35	13.85	22.90	2.10
80038	One Shot Concentrated Fuel System Cleaner	200mL	1	7.50	11.90	10.75	11.15	10.00	10.40	9.65	10.40	9.25	10.40	17.45	1.60
81005	Anti-Freeze / Anti-Boil	1L	1	11.00	20.80	18.95	19.50	17.65	18.20	17.10	18.20	16.55	18.20	29.70	2.70
81062	Maxi Cool	500mL	1	10.00	15.40	13.95	14.45	13.00	13.50	12.50	13.50	12.00	13.50	22.30	2.05
81104	Ultra Flush	500mL	1	10.00	15.40	13.95	14.45	13.00	13.50	12.50	13.50	12.00	13.50	22.30	2.05
94050	Maxi Silk Polishing Wax	375mL	1	9.00	13.65	12.35	12.80	11.50	11.95	11.05	11.95	10.60	11.95	19.85	1.80
94076	Maxi Shield Cutting Wax	375mL	1	9.00	13.65	12.35	12.80	11.50	11.95	11.05	11.95	10.60	11.95	19.85	1.80
96214	Puncture Sealant	1L	4	30.00	47.50	43.05	44.55	40.10	41.60	38.60	41.60	37.10	41.60	66.45	6.05
<b>ONE SHOT CONCENTRATED FUEL PETROL SYSTEM</b>															
80036	One Shot Concentrated Fuel System Cleaner 6 x 200mL	6 x 200mL	6	44.50	71.30	64.60	66.85	60.15	62.35	57.90	62.35	55.70	62.35	98.00	8.90
<b>PT5 PLUS CONCENTRATED PETROL TREATMENT</b>															
80007	PT5 Plus Petrol Treatment 12 x 500mL	6 kg	15	120.00	184.80	167.25	-	155.70	-	149.70	-	143.70	-	267.60	24.35
50026	PT5 Plus Petrol Treatment 5L	5 kg	10	71.50	114.40	103.70	107.25	96.55	100.10	92.95	100.10	89.40	100.10	157.30	14.30
80023	PT5 Plus Petrol Treatment 4 x 5L	18 kg	40	286.00	457.60	414.70	-	386.10	-	371.80	-	357.50	-	629.20	57.20
80048	PT5 Plus Petrol Treatment 20L	20 L	40	286.00	457.60	414.70	-	386.10	-	371.80	-	357.50	-	629.20	57.20
80064	PT5 Plus Petrol Treatment 60L	60 L	80	750.00	1,200.00	1,087.50	-	1,012.50	-	975.00	-	937.50	-	1,650.00	150.00
80089	PT5 Plus Petrol Treatment 208L	208 L	160	1,440.00	-	2,448.00	-	2,371.20	-	2,256.00	-	2,160.00	-	3,168.00	288.00
<b>MARINE PETROL TREATMENT</b>															
50030	Marine Petrol Treatment	500mL	1	10.00	15.40	13.95	14.45	13.00	13.50	12.50	13.50	12.00	13.50	22.30	2.05
80057	Marine Petrol Treatment 12 x 500mL	6 kg	15	120.00	184.80	167.25	-	155.70	-	149.70	-	143.70	-	267.60	24.35
50035	Marine Petrol Treatment 5L	5 kg	10	71.50	114.40	103.70	107.25	96.55	100.10	92.95	100.10	89.40	100.10	157.30	14.30
80069	Marine Petrol Treatment 4 x 5L	18 kg	40	286.00	457.60	414.70	-	386.10	-	371.80	-	357.50	-	629.20	57.20
80052	Marine Petrol Treatment 20L	20 L	40	286.00	457.60	414.70	-	386.10	-	371.80	-	357.50	-	629.20	57.20
80075	Marine Petrol Treatment 60L	60 L	80	750.00	1,200.00	1,087.50	-	1,012.50	-	975.00	-	937.50	-	1,650.00	150.00
80090	Marine Petrol Treatment 208L	208 L	160	1,440.00	-	2,448.00	-	2,371.20	-	2,256.00	-	2,160.00	-	3,168.00	288.00
<b>DT5 PLUS CONCENTRATED DIESEL TREATMENT</b>															
82003	DT5 Plus Diesel Treatment 12 x 1L	12 kg	18	192.00	302.40	273.90	-	255.00	-	245.40	-	235.80	-	429.00	39.00
50067	DT5 Plus Diesel Treatment 5L	5 kg	10	65.00	104.10	94.35	97.60	87.80	91.05	84.55	91.05	81.30	91.05	143.10	13.00
82028	DT5 Plus Diesel Treatment 4 x 5L	18 kg	40	260.00	416.30	377.30	-	351.30	-	338.30	-	325.30	-	572.40	52.05
82044	DT5 Plus Diesel Treatment 20L	20 L	40	260.00	416.30	377.25	-	351.25	-	338.25	-	325.25	-	572.40	52.05
82069	DT5 Plus Diesel Treatment 60L	60 L	60	700.00	1,120.00	1,015.00	-	945.00	-	910.00	-	875.00	-	1,540.00	140.00
82085	DT5 Plus Diesel Treatment 208L	208 L	160	1,440.00	-	2,448.00	-	2,371.20	-	2,256.00	-	2,160.00	-	3,168.00	288.00
<b>MARINE DIESEL TREATMENT</b>															
50048	Marine Diesel Treatment	1L	1	16.00	25.20	22.85	23.65	21.25	22.05	20.45	22.05	19.65	22.05	35.75	3.25
80084	Marine Diesel Treatment 12 x 1L	12 kg	18	192.00	302.40	273.90	-	255.00	-	245.40	-	235.80	-	429.00	39.00
50072	Marine Diesel Treatment 5L	5 kg	10	65.00	104.10	94.35	97.60	87.80	91.05	84.55	91.05	81.30	91.05	143.10	13.00
80095	Marine Diesel Treatment 4 x 5L	18 kg	40	260.00	416.30	377.30	-	351.30	-	338.30	-	325.30	-	572.40	52.05
82045	Marine Diesel Treatment 20L	20 L	40	260.00	416.30	377.25	-	351.25	-	338.25	-	325.25	-	572.40	52.05
82075	Marine Diesel Treatment 60L	60 L	60	700.00	1,120.00	1,015.00	-	945.00	-	910.00	-	875.00	-	1,540.00	140.00
82092	Marine Diesel Treatment 208L	208 L	160	1,440.00	-	2,448.00	-	2,371.20	-	2,256.00	-	2,160.00	-	3,168.00	288.00

Product Code	Description	Volume / Weight	Marketing Plan Points	BV	Discount Member	Sales Associate		Sales Manager		Sales Executive		Director		Customer Retail Includes GST	GST Included In Price
						15PTS QFY	LESS 15PTS	15PTS QFY	LESS 15PTS	15PTS QFY	LESS 15PTS	15PTS QFY	LESS 15PTS		
<b>PRO-MA SYSTEMS PERFORMANCE PRODUCTS - Order Column B Distributor Product Order Form (Refer to Page 10 for full list of Accessories)</b>															
<b>MBL 8 CONCENTRATED OIL ADDITIVE</b>															
84008	MBL 8 Oil Additive 12 x 250mL	4 kg	12	150.00	232.30	210.30	217.80	195.80	203.30	188.30	203.30	180.80	203.30	332.40	30.20
84025	MBL 8 Oil Additive 5 L	5 kg	22	206.00	329.60	298.70	-	278.10	-	267.80	-	257.50	-	453.20	41.20
<b>MBL 3 SPRAY</b>															
86004	MBL 3 Spray 12 x 250mL	4 kg	12	120.00	184.80	167.25	173.25	155.70	161.70	149.70	161.70	143.70	161.70	267.60	24.35
86030	MBL 3 Spray 5 L	5 kg	20	155.00	248.00	224.75	-	209.25	-	201.50	-	193.75	-	341.00	31.00
<b>PRO-MA PUNCTURE SEALANT</b>															
96218	Puncture Sealant 18.92L	18.92 L	58	490.50	784.10	710.55	-	661.55	-	637.00	-	612.50	-	1,078.10	98.00
<b>MAXI-SHINE CAR WASH &amp; WAX</b>															
94001	Maxi Shine Car Wash & Wax 12 x 375mL	5 kg	12	72.00	110.90	100.35	103.95	93.40	97.00	89.80	97.00	86.20	97.00	165.60	15.05
50208	Maxi Shine Car Wash & Wax 5 L	5 kg	8	60.00	96.00	89.00	90.00	81.00	84.00	78.00	84.00	75.00	84.00	132.00	12.00
<b>MAXI-SHEEN SURFACE PROTECTANT</b>															
96012	Maxi Sheen Surface Protectant 12 x 375mL	5 kg	12	132.00	204.00	184.65	191.25	171.90	178.50	165.30	178.50	158.70	178.50	294.00	26.75
<b>MAXI DRI-KLEEN WATERLESS CAR WASH</b>															
92005	Maxi Dri-Kleen Waterless Car Wash 12 x 300mL	4 kg	12	120.00	190.10	172.20	178.20	160.30	166.30	154.30	166.30	148.30	166.30	274.80	25.00
<b>MAXI SILK POLISHING WAX</b>															
94052	Maxi Silk Polishing Wax 12 x 375mL	5 kg	12	108.00	163.70	148.05	153.45	137.80	143.20	132.40	143.20	127.00	143.20	238.20	21.65
<b>MAXI SHIELD CUTTING WAX</b>															
94078	Maxi Shield Cutting Wax 12 x 375mL	5 kg	12	108.00	163.70	148.05	153.45	137.80	143.20	132.40	143.20	127.00	143.20	238.20	21.65
<b>MBL GREASE (RETAIL)</b>															
50125	MBL Grease 450g	450 g	1	11.50	18.40	17.25	17.25	17.25	17.25	17.25	17.25	17.25	17.25	25.30	2.30
88009	MBL Grease 12 x 450g	6 kg	15	138.00	220.80	207.00	-	207.00	-	207.00	-	207.00	-	303.60	27.60
88033	MBL Grease 2.5kg	3 kg	5	55.00	88.00	82.50	82.50	82.50	82.50	82.50	82.50	82.50	82.50	125.40	11.40
<b>MBL GREASE (COMMERCIAL)</b>															
88041	MBL Grease 20kg	20 kg	30	-	-	508.00	-	508.00	-	508.00	-	508.00	-	715.00	65.00
88082	MBL Grease 202.5kg	202.5 kg	160	-	-	3,960.00	-	3,960.00	-	3,960.00	-	3,960.00	-	5,500.00	500.00
<b>Quickstart Kits</b>															
51435	Optimum Health Quickstart Kit		20	110.00		299.00									
51440	Performance Products Quickstart Kit		20	100.00		299.00									
51469	Grace Aloe Organics Quickstart Kit		20	110.00		299.00									
51488	Fragrance Quickstart Kit		20	110.00		299.00									
62296	Grace Skin Care Quickstart Kit		20	110.00		299.00									

# Sales Aids & Literature

Product Code	Description	Dist Price Ex. GST	Cust Retail Inc.GST	GST included in Price
<b>Grace Cosmetics Accessories &amp; Sales Aids</b>				
63039	Cream Pump	1.00	1.10	0.10
63047	Pencil Sharpener	0.75	0.85	0.08
63105	Foundation Sponge (6)	2.00	2.20	0.20
63121	Spatulas (20)	2.00	2.20	0.20
63245	Disposable Eyeshadow Applicators (10)	1.00	1.10	0.10
63261	Disposable Mascara Applicators (25)	4.00	4.40	0.40
63286	Disposable Lip Brush (10)	2.00	2.20	0.20
63006	Grace Cosmetics Pin	20.00	22.00	2.00
63449	Men's Black Bathroom Bag	14.00	22.00	2.00
63567	White Zipper Mesh Bag	4.00	5.50	0.50
63963	Grace Tote Bag	30.00		
63996	Fine Spray Pump	0.80	0.90	0.10
63567	White Zipper Mesh Bag	4.00	5.50	0.50
<b>Demonstration Aids</b>				
10721	Grace Experience Trial Pack of 10	50.00		
10722	Grace Experience Trial Pack of 5	25.00		
66106	Eyeshadow & Blusher Demonstration Kit	195.00		
66182	Lipstick Demonstration Kit	79.00		
<b>Grace Cosmetics Brushes</b>				
63295	Double Ended Eyeshadow Brush (10)	4.00	4.40	0.40
63455	Eyeshadow Brush (Fluff Brush)	3.00	4.75	0.45
67007	Lip Brush	3.00	4.75	0.45
67008	Grace Cosmetics Lip Brush (5)	10.00	11.00	2.00
63460	Brush Kit Pouch (Python Skin) - 7 Brushes	32.00	40.00	3.64
67048	Angle Shadow	3.00	4.75	0.45
67089	Blusher Brush	4.50	6.00	0.55
67221	Face Lift Brush	0.65	0.80	0.70
67015	Retractable Lip Brush	12.00	22.00	2.00
67064	Eyebrow Comb	3.00	4.75	0.45
<b>Executive Business Cases</b>				
64029	Grace Cosmetics Case	60.00	75.00	6.80
68120	Pro-Ma Systems Business Case	60.00	75.00	6.80
<b>Blusher - Godet</b>				
65191	Crushed Grape	3.25		
65101	Dusk	3.25		
65142	Dusty Plum	3.25		
65068	Pale Pink	3.25		
65167	Peach	3.25		
65192	Terracotta	3.25		

Product Code	Description	Dist Price Ex. GST	Cust Retail Inc.GST	GST included in Price
<b>Eye Shadow Godet</b>				
65349	Dusty Mauve	3.25		
65633	Emerald	3.25		
65595	Grape	3.25		
65984	Highlighter	3.25		
65619	Lavender	3.25		
65624	Lilac	3.25		
65589	Linen	3.25		
65590	Metal Brown	3.25		
65623	Ocean Blue	3.25		
65618	Pure Pearl	3.25		
65599	Rose Brown	3.25		
65588	Sea Coral	3.25		
65627	Vibrant Violet	3.25		
65605	Warm Brown	3.25		
65638	Golden Bronze	3.25		
<b>Lipstick Godet</b>				
65965	Amethyst Lipstick	3.25		
65745	Blush Pink	3.25		
65944	Iced Grape Lipstick	3.25		
65869	Cherry Love	3.25		
65852	Natural Bronze	3.25		
65970	Scarlet	3.25		
65975	Shimmering Pink	3.25		
65966	Frosted Rose Lipstick	3.25		
65992	Matt Natural Brown	3.25		
65971	Caramel	3.25		
65972	Peaches & Cream	3.25		
65974	Russet	3.25		
65885	Rose of Sharon	3.25		
65949	Rosewood Lipstick	3.25		
65973	Watermelon	3.25		
<b>LIGHT OF HOPE ITEMS (100% OF PROCEEDS DONATED TO LIGHT OF HOPE)</b>				
42066	Aloe Hand Wash with Lemon	4.55	5.00	0.45
46250	Aloe Instant Hair Restructurant	10.90	20.00	1.80
96255	Aromatherapy Room Refresh	10.90	12.00	1.10
63475	Hair Repair & Shine 100ml	14.00	15.40	1.40
67110	Pay It Forward Bag (Pack of 5)	2.00	2.20	0.20
71643	Amazing Grace CD	18.18	20.00	1.80
71644	See His Glory CD	18.18	20.00	1.80
71647	Holy Holy Holy CD	18.18	20.00	1.80
71648	Celebrate CD	18.18	20.00	1.80
71649	Amazing Love CD	18.18	20.00	1.80
72212	You Can Teach An Old Dog New Tricks Book by Julie Charanduk	18.15	19.95	1.80
72217	Break My Bones But Not My Heart Book by Julie Charanduk	22.70	24.95	2.25
72252	The Relationship Factor Book by Julie Charanduk	22.70	24.95	2.25
72299	The Double Portion Of Joy & Prosperity Book by Julie Charanduk	22.70	24.95	2.25

Product Code	Description	Dist Price Ex. GST	Cust Retail Inc.GST	GST included in Price
<b>PRO-MA PERFORMANCE PRODUCTS ACCESSORIES</b>				
68021	Pump & Cap - 375ml Maxi Dri-Kleen/Sheen	1.00		
68005	MBL Spray Head	2.00	2.20	0.20
68062	Puncture Sealant Transfer Pump for 18.92L Drum	120.00		
68077	Ezypor 28mm	7.00	7.70	0.70
<b>PRO-MA OPTIMUM HEALTH ACCESSORIES</b>				
48703	Water Purifier External Tap Fitting	10.00		
48704	Water Purifier Flick Mix Adaptor	7.00	7.70	0.70
73471	Water Purifier Complete Tap Connection	15.00	16.50	1.50
73476	Universal Diverter Valve For Flick Mix	7.00	7.70	0.70
73474	White LP Tube 1Metre	3.50	3.85	0.35
73495	OptiW8 Shaker	7.00	7.70	.70
<b>PRO-MA HOME PRODUCTS ACCESSORIES</b>				
68541	Labels for 500ml Spray Bottles - Citrus Cleaning Concentrate (sheet of 6 labels)	1.00		
68566	Labels for 500ml Spray Bottles - Glass & Chrome Cleaner Concentrate (sheet of 6 labels)	1.00		
68582	Labels for 500ml Spray Bottles - Ironing Aid (sheet of 6 labels)	1.00		
68688	Labels for 500ml Spray Bottles - 1 of each product (sheet of 5 labels)	1.00		
68613	Pro-Ma Home Products Pump (1L Bottle)	4.50	4.95	0.45
68525	500ml Spray Bottle with Trigger Spray	2.25		
68509	Trigger Spray for 500ml Bottle	1.50		
<b>PRO-MA SYSTEMS LITERATURE</b>				
61005	Distributor Agreement Form (5)	1.25		
61546	Distributor Price List	Free		
61562	Distributor Product Order Form	0.25		
61565	Customer Invoice Pad (2 x 25)	5.50		
61918	Customer Retail Price List (10)	1.20		
62026	Grace Customer Order Form (20)	4.50		
62109	Your Quickstart to Success Brochure(10)	2.00		
62010	Pro-Ma Distributor Kit	65.00		
62070	Pro-Ma Compendium - Only	29.00		
62104	Connections Magazine	2.50		
62181	Marketing & Income Plan Document	1.00		
73250	Automatic Monthly Order Form	Free		
62181	Marketing & Income Plan Document	1.00		
62204	NEW Policies & Procedures Booklet	Free		
73250	Automatic Monthly Order Form	Free		

# Sales Aids & Literature (cont')

Product Code	Description	Dist Price Ex. GST	Cust Retail Inc.GST	GST included in Price
<b>GRACE COSMETICS LITERATURE</b>				
55226	Australia Specials Brochures (10)	4.00		
62081	Australia Specials Brochures (20)	7.00		
62032	Grace Box Entry Form Pad (50)	1.80		
62057	Grace Box Colour Flier (10)	1.80		
62148	AM/PM Program (20)	2.50		
62270	Grace Cosmetics Collection Brochure	2.00	2.20	0.20
62274	Hostess Workshop Rewards Dist Guidelines	Free		
62283	Hostess Incentive Flyer (10)	3.50	3.85	0.35
62355	Grace Aloe Organics Brochure	1.00		
62365	Your Complete Guide to the Grace Experience Training Manual	13.64	15.00	1.36
62486	Grace Hostess Invitation Cards (50)	8.00		
62685	Just For You Cards (100)	7.00	7.70	0.70
62973	Hostess Rewards/Collection Envelope (10)	5.00		
62983	Grace Hostess Rewards Claim Form	0.40		
63018	Salon & Health Clinic Business Proposal	10.00	11.00	1.00
<b>OPTIMUM HEALTH LITERATURE</b>				
62038	Inner Leaf Brochure (5)	1.50		
62039	Inner Leaf Brochure (Single)	0.35	0.85	0.08
73404	Water Purifier Brochure	0.65		
73490	Immune Defence System Brochure	1.00	1.10	0.10
73533	Cal Mag Super Absorb Adv.Formula Leaflet(10)	2.00	2.20	0.20
73537	Sharp Mind Advanced Formula Leaflet (10)	2.00	2.20	0.20
73545	Joint Eze Plus Leaflet (10)	2.00	2.20	0.20
73550	Cold & Flu Leaflet (10)	2.00		
73555	OPTIW8 Support Booklet	9.00	9.90	0.90
73601	Yerba Lift Leaflet (10)	2.00	2.20	0.20
73615	Automatic Monthly Order Form - Wealth & Wellness	Free		
73634	Why Drink Aloe Brochure (10)	2.00	2.20	0.20
74000	Vitamin C 1000 Leaflet (10)	2.00	2.20	0.20

Product Code	Description	Dist Price Ex. GST	Cust Retail Inc.GST	GST included in Price
<b>PERFORMANCE PRODUCTS LITERATURE</b>				
62105	Performance Products 4 Page Promotional Leaflet (5)	4.00		
69044	PT5 Plus Petrol Treatment Product Info. Sheet	0.25		
69069	DT5 Plus Diesel Treatment Product Info. Sheet	0.25		
69153	Marine Petrol Treatment Product Info. Sheet	0.25		
69157	Marine Diesel Treatment Product Info. Sheet	0.25		
69074	DT5 Diesel Treatment Results Leaflet (5)	1.25		
69085	MBL 8 Concentrated Oil Additive Product Info. Sheet	0.25		
69093	MBL 3 Spray Product Info. Sheet	0.25		
69102	MBL Grease Product Info. Sheet	0.25		
69135	Coolant System Info Sheet	0.25		
69140	One Shot Product Info Sheet	0.25		
69143	Maxi Car Care Product Information Sheet	0.25		
69151	Puncture Sealant Product Info. Sheet	0.25		
69226	Performance Products Brochure (with P/List)	1.00		
69341	Performance Products TAFE Report	13.65		
69449	Technical Data Report - Philip Morcom	6.80		
69465	Performance Products Stickers - Small (3)	2.50		
69515	Briggs and Stratton Leaflet (10)	5.00		
69663	Performance Product Testimonial Pack	5.45		
<b>HOME PRODUCTS LITERATURE</b>				
68707	Pro-Ma Home Products Brochure	0.60		
<b>DVD / AUDIO CD</b>				
62111	New Remarkable Aloe DVD	11.50		
79166	DVD - Winning with Pro-Ma (5)	10.00	11.00	1.00
79175	New Insights into Healthy Living DVD	7.00		
71595	Personal Success (Val Fittler) - 12 CD Pack	75.00		
<b>PERSONAL DEVELOPMENT BOOKS</b>				
72237	Let's Party - Jan Ruhe	24.55	27.00	2.45
72260	Make That Call - Jan Ruhe	24.55	27.00	2.45
72300	Give it a Go by Sonia Williams	8.50	9.35	0.85

## Important Information

### Points

Each product in this price list has been allocated a point value. These points are qualifying points.

A point value is assigned to each product based upon its retail value. These are called qualification points. Qualification points are used to determine whether or not a distributor has qualified to receive a commission payment on their downline organisation and/or to obtain B.V. discounts or rebates on personal orders.

The Company offers additional bonus points from time to time on certain products, (mostly product specials). These points are added to qualification points to assist distributors to advance through the Company's Marketing & Profit Plan to the next position. These points are known as move-up points, however these points cannot be used for qualification purposes.

### Distributor Pricing

Distributors will notice that there has been a change to the manner in which individual product pricing is displayed in this price list. For each distributor position, (i.e. Sales Associate, Sales Manager, Sales Executive and Director), there are now two distinct columns of pricing under the headings "15 PTS QFY" and "LESS 15 PTS". To ensure distributors use the correct price, the following should be used as a guide.

#### 15 POINTS QUALIFY (15 PTS QFY)

Distributors will pay this price whenever there is a total of at least 15 qualifying points on each order they place. This price includes the discount off retail and also the bonus volume discount (BVD).

#### LESS 15 POINTS (LESS 15 PTS)

Distributors will pay this price if the order they are placing has a qualifying point total of less than 15 points. This price only includes the discount off retail, as distributors may only receive their bonus volume discount (BVD) at the time of ordering if the total qualifying point value of their order is at least 15 points.

### Bonus Volume Discount Rebates

Distributors will be able to receive a rebate by way of a refund cheque at the end of each month, provided they comply with the following:

- If a distributor placed a number of orders during the month, all of which had a qualifying point total of less than 15 points but in total those orders had a qualifying point total of at least 15 points.

Or

- The distributor placed one or more orders in any given month but the combined qualifying point total was less than 15 points, a rebate of the bonus volume discount would still be received, provided a minimum of 15 qualifying points were achieved by them in the preceding month.

Any rebate that a distributor may be entitled to will be added to any other commission earned by that distributor in a given month and will be shown separately on a distributor's Commission Earnings Summary at the end of each month.

# Freight Information

The freight calculations for all products, literature and accessories sold by the Company are calculated on a weight (kg) and cubic centimetre (cm<sup>3</sup>) formula. To eliminate any guess work, the checkout process offered by the Company through its website and Home Office team, will automatically calculate the cheapest rate available for you, applicable to the contents of your order.

Any previous freight charges offered by the company have been superseded by this new freight schedule, **effective 1st November 2017**

kg	ROAD (\$)	SATCHEL (\$)
1	16.75	9.95
2	18.00	
3	19.25	14.50
4	20.50	
5	21.75	17.00
6	23.00	
7	24.25	
8	25.50	
9	26.75	
10	28.00	
11	29.25	
12	30.50	
13	31.75	
14	33.00	
15	34.25	
16	35.50	
17	36.75	
18	38.00	
19	39.25	
20	40.50	
21+	1.25/kg	

## The Emporium Freight Discount

Orders containing five or more Emporium items will attract a \$1 (incl. GST) freight discount per Emporium product ordered.

This freight discount applies up until there is no freight payable on the order. No further discount applies beyond the order being sent freight free.

## General Notes

- 1) All prices shown exclude GST.
- 2) We offer a priority service with having all orders dispatched within 48 hours of being received by the Home Office. You can take advantage of our \$5 Premium Service where your order will jump the queue and be dispatched in less than 24 hours of being received.
- 3) Our national freight carrier does not deliver orders to P.O. Box addresses and therefore we offer the option for you to send your order out using Australia Post. The parcel Post rates are as per above and it is important to note that we are unable to track the delivery status of any orders sent by Australia Post and the company cannot be held liable for replacements for either loss or damage in transit.
- 4) IntroSaver and QuickStarts include freight.
- 5) Bonus Start Orders and Jewellery Kits, normal freight charges apply.
- 6) Jewellery Orders, normal freight charges apply.
- 7) Automatic Monthly Orders, normal freight charges apply.
- 8) Trial Packs (if ordered separately), normal freight charges apply.
- 9) Literature, Sales Aids and Accessories, normal freight charges apply.
- 10) The following items are classified as dangerous goods and cannot be sent via the Post or in a Satchel: Perfume, Cologne, Petrol Treatment (Including Marine), Diesel Treatment (Including Marine), One Shot, Citrus Cleaner.
- 11) Orders containing dangerous goods will attract a 15% DG Surcharge.
- 12) Any Performance Products orders containing dangerous goods greater than a combined weight of 20kg, please contact the Home Office for freight rates.
- 13) If an order is placed that has both non-dangerous and dangerous goods in the one order, you will have the choice of two freight options:
  - a) Send the order out as one order with the advantage this will provide a cheaper freight option however it will potentially take longer to be delivered; and
  - b) Split the order and have the non-dangerous good send separately to the dangerous goods with the advantage of receiving the non-dangerous goods quicker however the freight calculation will be slightly higher.
- 14) An 'Authority To Leave' is instruction provide by you concerning the delivery of your order. If you provide the instruction for the order to be left then this will be at your risk and responsibility. The Company will not be liable for loss or damage to this order and no claim can be made against the Company in such regard.
- 15) It is strongly recommended by the Company that you obtain a signature on delivery and have the correct delivery address on the order (either by being at home to accept the order or providing an alternate delivery address at the time of ordering). Orders that do not contain an Authority to Leave and a signature cannot be obtain, a card will be left by the carrier and the order returned to the nearest Australia Post Office or Business Hub. You will need to make arrangements to collect the order from the named Australia Post Office or Business Hub. Carded deliveries and / or Futile Deliveries will attract a \$10.00+GST surcharge.
- 16) Orders greater than 20kg will attract a Manual Handling Surcharge of \$9.50+GST (as imposed by our national freight carrier).
- 17) Distributors are more than welcome to arrange your own carrier to collect their order from the Home Office and we ask you provide these instructions at time of ordering.

### Pro-Ma Systems (Aust) Pty. Ltd.

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